INVITATION TO BID

PROPOSAL

BID NO. 12-0063-6

PURCHASE AND INSTALLATION OF A STORAGE AREA NETWORK (SAN) FOR CHATHAM COUNTY

PRE-BID CONFERENCE: N/A

BID OPENING: 2:00 P.M., June 7, 2012

THE COMMISSIONERS OF CHATHAM COUNTY, GEORGIA

PETE LIAKAKIS, CHAIRMAN

COMMISSIONER HELEN L. STONE COMMISSIONER JAMES J. HOLMES

COMMISSIONER PATRICK O. SHAY COMMISSIONER PATRICK K. FARRELL

COMMISSIONER TABITHA ODELL C OMMISSIONER DAVID M. GELLATLY

COMMISSIONER DEAN KICKLIGHTER COMMISSIONER PRISCILLA D. THOMAS

R. JONATHAN HART, COUNTY ATTORNEY

CHATHAM COUNTY, GEORGIA

CHATHAM COUNTY, GEORGIA DOCUMENT CHECK LIST

The following documents, when marked, are contained in and made a part of this Bid Package or are required to be submitted with the bid. It is the responsibility of the bidder to read, complete and sign, where indicated, and return these documents with his/her bid. FAILURE TO DO SO MAY BE CAUSE FOR DISQUALIFYING THE BID.

X GENERAL INFORMATION AND INSTR	UCTIONS TO BID
SURETY REQUIREMENTS	
X_PROPOSAL	
X_BID SCHEDULE	
CONTRACT- (ON FILE AT THE CHATH	AM COUNTY PURCHASING DEPARTMENT)
X_LEGAL NOTICE	
COUNTY TAX CERTIFICATE REQUIRES as proof of payment of the occupational tax where	MENT: Contractor must supply a copy of their Tax Certificate their office is located.
CURRENT TAX CERTIFICATE NUM	/IBER
CITY	
COUNTY	
OTHER	
RECEIPT IS HEREBY ACKNOWLEDGED O	F ADDENDA NUMBERS
	reived the above listed and marked documents and acknowledges gned as required, may be cause for disqualifying his/her bid.
BY:	
SIGNATURE	DATE

Chatham County has established goals to increase participation of minority and woman owned businesses. In order
to accurately document participation, businesses submitting bids or proposals are strongly encouraged to report
ownership status. A minority or woman owned business is defined as a business with 51% or greater minority of
woman ownership or general management. Please check ownership status as applicable:

African-American	Asian American	Hispanic	
Native American or Alaska	an Indian	Female	

In the award of "Competitive Sealed Bids", minority/woman owned business participation may be one of several evaluation criteria used in the award process.

CHATHAM COUNTY, GEORGIA OFFICE OF THE PURCHASING AGENT 1117 EIENHOWER DRIVE ~ SUITE C SAVANNAH, GEORGIA 31406 (912) 790-1621

<u>Date: May 21, 2012</u> <u>BID NO. 12-0063-6</u>

GENERAL INFORMATION FOR INVITATION FOR BID/PROPOSAL

This is an invitation to submit a bid or proposal to provide Chatham County with construction, goods and/or services as indicated herein. Sealed bids or proposals will be received at the Office of the Purchasing Agent, 1117 EISENHOWER DRIVE, SUITE C, Savannah, Georgia, up to 2:00 P.M., JUNE 7, 2012 at which time they will be opened and publicly read. The Purchasing Agent reserves the right to reject any and all bids and to waive formalities.

Instructions for preparation and submission of a bid or proposal are contained in this solicitation package. Please note that specific forms for submission of a bid/proposal are required. Bids must be typed or printed in ink. If you do not submit a bid/proposal, return the signed bid invitation sheet and state the reason; otherwise, your name may be removed from our bidders list.

A PREBID CONFERENCE *is not* scheduled to be conducted in the Office of Purchasing and Contracting, located at the "1117 EISENHOWER DRIVE, SUITE C, Savannah, Georgia, <u>N/A</u> to discuss the Specifications or Scope of Services and resolve any questions and/or misunderstanding that may arise. You are encouraged to attend.

Any changes to the conditions and specifications must be in the form of a written addendum to be valid; therefore, the Purchasing Agent will issue a written addendum to document each approved change. Generally when addenda are required, the bid opening date will be changed.

Chatham County has an equal opportunity purchasing policy. Chatham County seeks to ensure that all segments of the business community have access to supplying the goods and services needed by County programs. The County affirmatively works to encourage utilization of disadvantaged and minority business enterprises in our procurement activities. The County provides equal opportunity for all businesses and does not discriminate against any persons or businesses regardless of race, color, religion, age, sex, national origin or handicap. The terms "disadvantaged business," "minority business enterprise," and "minority person" are more specifically defined and explained in the Chatham County Purchasing Ordinance and Procedures Manual, Article VII - Disadvantaged Business Enterprises Program.

SECTION I INSTRUCTIONS TO BIDDERS/PROPOSERS

PURPOSE: The purpose of this document is to provide general and specific information for use in submitting a bid or proposal to supply Chatham County with equipment, supplies, and/or services as described herein. All bids/proposals are governed by the <u>Code of Chatham County</u>, Chapter 4, Article IV, and the laws of the State of Georgia.

1.2 HOW TO PREPARE BID PROPOSALS: All bid proposals shall be:

- A. Prepared on the forms enclosed herewith, unless otherwise prescribed, and all documents must be completed and submitted or your proposal may be declared non-responsive and rejected.
- B. Typewritten or completed with pen and black or blue ink, signed by the business owner or authorized representative, with all erasures or corrections initialed and dated by the official signing the proposal. **ALL SIGNATURE SPACES MUST BE SIGNED.**

Bidders are encouraged to review carefully all provisions and attachments of this document prior to submission. Each bid constitutes an offer and may not be withdrawn except as provided herein.

HOW TO SUBMIT BID PROPOSALS: All bid proposals shall be:

- A. Submitted in sealed opaque envelopes, plainly marked with the bid number and title, date and time of bid opening, and company name. **One (1) original and two (2) copies.**
- B. Mailed or delivered as follows in sufficient time to ensure receipt by the Purchasing Agent on or before the time and date specified above to:

Chatham County Purchasing & Contracting Attn. Purchasing Agent 1117 Eisenhower Drive, Suite C, Savannah, Georgia, 31406.

BIDS NOT RECEIVED BY THE TIME AND DATE SPECIFIED WILL NOT BE OPENED OR CONSIDERED.

- **1.4 HOW TO SUBMIT AN OBJECTION:** Objections from bidders to this invitation to bid and/or these specifications should be brought to the attention of the County Purchasing Agent in the following manner:
 - A. When a pre-bid conference is scheduled, bidders shall either present their oral objections at that time or submit their written objections at least two (2) days prior to the scheduled pre-bid conference.
 - B. When a pre-bid conference is not scheduled, the bidder shall submit any objections he may have in writing not less than five (5) days prior to the opening of the bid.

- C. The objections contemplated may pertain to form and/or substance of the invitation to bid documents. Failure to object in accordance with the above procedure will constitute a waiver on the part of the business to protest this invitation to bid.
- **1.5 FAILURE TO BID:** If a bid is not submitted, the business should return this invitation to bid document, stating reason therefore, and indicate whether the business should be retained or removed from the County's bidders list.
- **ERRORS IN BIDS:** Bidders or their authorized representatives are expected to fully inform themselves as to the conditions, requirements, and specifications before submitting bids. Failure to do so will be at the bidder's own risk. In case of error in extension of prices in the bid, the unit price will govern.
- 1.7 STANDARDS FOR ACCEPTANCE OF BID FOR CONTRACT AWARD: The County reserves the right to reject any or all bids and to waive any irregularities or technicalities in bids received whenever such rejection or waiver is in the best interest of the County. The County reserves the right to reject the bid of a bidder who has previously failed to perform properly or complete on time contracts of a similar nature, or a bid from a bidder whom investigation shows is not in a position to perform the contract.
- **BID TABULATION:** Tabulations for all bids will be posted for thirty (30) days after the bid opening in the Office of Purchasing and Contracting, 1117 Eisenhower Drive Suite C, Savannah, Georgia 31406 or can be reviewed on the Purchasing web site 24/48 hours after opening at http://purchasing.chathamcounty.org
- **BIDDER:** Whenever the term "bidder" is used it shall encompass the "person," "business," "contractor," "supplier," "vendor," or other party submitting a bid or proposal to Chatham County in such capacity before a contract has been entered into between such party and the County.
- 1.10 <u>COMPLIANCE WITH LAWS:</u> The bidder and/or contractor shall obtain and maintain all licenses, permits, liability insurance, workman's compensation insurance and comply with any and all other standards or regulations required by federal, state or County stature, ordinances and rules during the performance of any contract between the contractor and the County. Any such requirement specifically set forth in any contract document between the contractor and the County shall be supplementary to this section and not in substitution thereof.
- 1.11 CONTRACTOR: Contractor or subcontractor means any person or business having a contract with Chatham County. The Contractor/Vendor of goods, material, equipment or services certifies that they will follow equal employment opportunity practices in connection with the awarded contract as more fully specified in the contract documents. Any subcontracting must be specified in the bid/proposal. All subcontractors must be approved by the County!
- **LOCAL PREFERENCE:** On 27 March, 1998, the Chatham County Board of Commissioners adopted a "Local Vendor" Preference Ordinance that gives the lowest Chatham County vendor submitting a responsible bid/quote the opportunity to match the lowest price offered by an out-of-County vendor. If the County vendor confirms in writing to match within 24 hours, the award will be made to the Chatham County vendor. The lowest Chatham County responsive bidder will be afforded the "right to first refusal". "Local Vendor" is defined as a business or supplier which operates and maintains a regular place of

business within the geographical boundaries of Chatham County or one of the local Municipalities of the County *AND* all real and personal property taxes are paid prior to award of a contract or purchase.

1.13 MINORITY/WOMAN OWNED BUSINESS DEVELOPMENT PROGRAM: Chatham County Board of Commissioners adopted a policy establishing goals oriented to increase participation of minority and woman owned businesses, through MBE/WBE certification and development. In order to accurately document participation, businesses submitting bids, quotes or proposals are encouraged to report ownership status. A minority or female business is defined as a business with 51% or greater minority or woman ownership or general management.

A bidder or vendor that is certified by any agency of the Federal Government or State of Georgia may submit a copy of their certification with their bid as proof of qualifications.

Bidders that intend to engage in joint ventures or utilize sub-consultants must submit to the County Contract Administrator, a report on Minority/Woman Owned Business Enterprise participation. If available and utilized, the goal for this contract is 7% Minority or 5% Woman Owned participation. The required information and format can be obtained by person, mail or fax from the Purchasing Office, by contacting Mrs. Arneja Riley, M/WBE Coordinator, at (912) 652-7860.

SECTION II GENERAL TERMS, CONDITIONS AND EXCEPTIONS

- 2.1 <u>CONTRACT COMMITMENT:</u> This Bid/RFP does not commit Chatham County to award a contract, to issue a purchase order, or to pay any costs incurred in the preparation of a bid/proposal in response to this request.
- 2.2 GEORGIA OPEN RECORDS ACT: The responses will become part of the County's official files without any obligation on the County's part. Ownership of all data, materials and documentation prepared for and submitted to Chatham County in response to a solicitation, regardless of type, shall belong exclusively to Chatham County and will be considered a record prepared and maintained or received in the course of operations of a public office or agency and subject to public inspection in accordance with the Georgia Open Records Act, Official Code of Georgia Annotated, Section 50-18-70, et. Seq., unless otherwise provided by law.

Responses to RFPs shall be held confidential from all parties other than the County until after the contract is awarded by the Board of Commissioners.

The vendor and their bid price in response to Bids will be read aloud at public bid openings. After Board approval, all solicitations shall be available for public viewing.

Chatham County shall not be held accountable if material from responses is obtained without the written consent of the vendor by parties other than the County, at any time during the solicitation evaluation process.

2.3 GEORGIA TRADE SECRET ACT OF 1990: In the event a Bidder/Proposer submits trade secret

information to the County, the information must be clearly labeled as a "Trade Secret". The County will maintain the confidentiality of such trade secrets to the extent provided by law.

- 2.4 <u>CONTRACTOR RECORDS:</u> The Georgia Open Records Act is applicable to the records of all contractors and subcontractors under contract with the County. This applies to those specific contracts currently in effect and those which have been completed or closed for up to three (3) years following completion. Again, this is contract specific to the County contracts only.
- 2.5 INTERPRETING SPECIFICATIONS: The specifications or scope of services contained herein are intended to be descriptive rather than restrictive. The County is soliciting a bid/proposal to provide a complete product or service package which meets its overall requirements. Specific equipment and system references may be included in this IFB/RFP for guidance, but they are not intended to preclude bidders/proposers from recommending alternative solutions offering comparable or better performance or value to the County. Unless specifically stated otherwise with regard to a specific item of equipment, it should be assumed that the County requires all equipment proposed for this project to be supported by a manufacturer's warranty which is equal or better than the prevailing standard in the industry.

Any obvious error or omission in specifications shall not inure to the benefit of the bidder but shall put the bidder on notice to inquire of or identify the same from the County. Whenever herein mention is made of any article, material or workmanship to be in accordance with laws, ordinances, building codes, underwriter's codes, ASTM regulations or similar expressions, the requirements of these laws, ordinances, etc., shall be construed to be the minimum requirements.

Changes in the scope of services or specifications, terms and conditions of this IFB/RFP will be made in writing by the County prior to the bid/proposal due sate. Results of informal meetings or discussions between a potential bidder/proposer and a County official or employee may not be used as a basis for deviations from the requirements contained in this solicitation.

- **MULTIPLE BIDS:** No vendor will be allowed to submit more than one bid. Any alternate proposals must be brought to the Purchasing Agent's attention during the Pre-bid Conference or submitted in writing at least five (5) days preceding the bid opening date.
- 2.7 <u>BID FOR ALL OR PART:</u> Unless otherwise specified by Chatham County or the bidder, CHATHAM COUNTY RESERVES THE RIGHT TO MAKE AWARD ON ALL ITEMS, OR ON ANY OF THE ITEMS WHICH WILL BE IN THE BEST INTEREST OF CHATHAM COUNTY. Bidder may restrict his bid to consideration in the aggregate by so stating, but must name a unit price on each item bid upon.
- **PRICES TO BE FIRM:** Bidder warrants that bid prices, terms and conditions quoted in his bid will be firm for acceptance for a period of ninety (90) days from bid opening date, unless otherwise stated in the bid.
- **2.9 COMPLETENESS:** All information required by Invitation for Bids/Proposals must be completed and submitted to constitute a proper bid or proposal.

- **QUALITY:** All materials, or supplies used for the construction necessary to comply with this proposal shall be of the best quality, and of the highest standard of workmanship.
 - Workmanship employed in any construction, repair, or installation required by this proposal shall be of the highest quality and meet recognized standards within the respective trades, crafts and of the skills employed.
- **2.11 GUARANTEE:** Unless otherwise specified by the County, the bidder shall unconditionally guarantee the materials and workmanship on all material and/or services. If, within the guarantee period any defects occur which are due to faulty material and or services, the contractor at his expense, shall repair or adjust the condition, or replace the material and/or services to the complete satisfaction of the County. These repairs, replacement or adjustments shall be made only at such time as will be designed by the County as being least detrimental to the operation of County business.
- LIABILITY PROVISIONS: Where bidders are required to enter or go onto Chatham County property to take measurements or gather other information in order to prepare the bid or proposal as requested by the County, the bidder shall be liable for any injury, damage or loss occasioned by negligence of the bidder, his agent, or any person the bidder has designated to prepare the bid and shall indemnify and hold harmless Chatham County from any liability arising therefrom. The contract document specifies the liability provisions required of the successful bidder in order to be awarded a contract with Chatham County.
- 2.13 DEBARRED FIRMS, INDICTMENTS AND PENDING LITIGATION: Any potential proposer/firm listed on the Federal or State of Georgia Excluded Parties Listing (Barred for doing business) will not be considered for contract award. Proposers shall disclose any record of pending lawsuits, criminal violations and/or convictions, etc., and shall not have conflicts of interest. Any proposer/firm previously defaulting or terminating a contract with the County will not be considered. A Statement of Disclosure must be provided with response.
- 2.14 <u>CANCELLATION OF CONTRACT:</u> The contract may be canceled or suspended by Chatham County in whole or in part by written notice of default to the Contractor upon non-performance or violation of contract terms. An award may be made to the next low bidder, for articles and/or services specified or they may be purchased on the open market and the defaulting Contractor (or his surety) shall be liable to Chatham County for costs to the County in excess of the defaulted contract prices. See the contract documents for complete requirements.
- 2.15 PATENT INDEMNITY: Except as otherwise provided, the successful bidder agrees to indemnify Chatham County and its officers, agents and employees against liability, including costs and expenses for infringement upon any letters patent of the United States arising out of the performance of this Contract or out of the use or disposal for the account of the County of supplies furnished or construction work performed hereunder.
- **2.16 CERTIFICATION OF INDEPENDENT PRICE DETERMINATION:** By submission of this bid, the bidder certifies, and in the case of a joint bid each party thereto certifies as to its own organization, that in connection with this procurement:

- 1. The prices in this bid have been arrived at independently, without consultation, communication, or agreement, for the purpose of restricting competition, as to any matter relating to such prices with any other bidder or with any competitor;
- Unless otherwise required by law, the prices which have been quoted in this bid have not been knowingly disclosed by the bidder and will not knowingly be disclosed by the bidder prior to opening, directly or indirectly to any other bidder or to any competitor; and;
- 3. No attempt has been made or will be made by the bidder to induce any other person or firm to submit or not to submit a bid for the purpose or restricting competition.
- 2.17 <u>AWARD OF CONTRACT:</u> The contract, if awarded, will be awarded to that responsible bidder whose bid/proposal will be most advantageous to Chatham County, price and other factors considered. The Board of Commissioners will make the determination as to which bid or proposal best serves the interest of Chatham County. The County reserves the right to split the award if deemed to be in the best interest of the County.
- **2.18 PROCUREMENT PROTESTS:** Objections and protests to any portion of the procurement process or actions of the County staff may be filed with the Purchasing Agent for review and resolution. The Chatham County Purchasing Procedures Manual, Article IX Appeals and Remedies shall govern the review and resolution of all protests.
- QUALIFICATION OF BUSINESS (RESPONSIBLE BIDDER OR PROPOSER: Defined as a person or firm who has the capability in all respects to perform fully the contract requirements, and the tenacity, perseverance, experience, integrity, reliability, capacity, facilities, equipment and credit which will ensure good faithful performance. (Responsive Bidder or Proposer): Defined as a person or firm who has submitted a bid or proposal which conforms in all material respects to the requirements set forth in the invitation for bids or request for proposal, such as submission by the date of the bid acceptance is stated and can meet all requirements for licensing, insurance, and service contained within this Invitation for Bid or Proposal.

Chatham County has the right to require any or all bidders to submit documentation of the ability to perform, provide, or carry out the service or provide the product requested.

Chatham County has the right to disqualify the bid or proposal of any bidder or proposer as being non-responsive or non-responsible whenever such bidder/proposer cannot document the ability to deliver the requested product.

- 2.20 <u>COUNTY TAX CERTIFICATE REQUIREMENT:</u> Contractor must supply a copy of their Tax Certificate as proof of payment of the occupational tax where their office is located. Please contact the Chatham County Department of Building and Regulatory Services at (912) 201-4300 for additional information.
- **<u>DELINQUENT REAL AND PERSONAL PROPERTY TAXES:</u>** No contract shall be awarded unless all real and personal property taxes have been paid by the successful contractor and/or

subcontractors as adopted by the Board of Commissioners on April 8, 1994.

- 2.22 <u>INSURANCE PROVISIONS:</u> The selected CONTRACTOR shall be required to procure and maintain for the duration of the contract insurance against claims for injuries to persons or damages to property which may arise from or in connection with the performance of the work hereunder by the Contractor, his agents, representatives, employees or subcontractors. The cost of such insurance shall be included in the Bid. Contract work will not proceed without a current Insurance Certificate being in the possession of Chatham County.
 - 2.20.1 General Information that shall appear on a Certificate of Insurance:
 - I. Name of the Producer (Contractor's insurance Broker/Agent).
 - II. Companies affording coverage (there may be several).
 - III. Name and Address of the Insured (this should be the Company or Parent of the firm Chatham County is contracting with).
 - IV. A Summary of all current insurance for the insured (includes effective dates of coverage).
 - V. A brief description of the operations to be performed, the specific job to be performed, or contract number.
 - VI. Certificate Holder (This is to always includes Chatham County).
 - 2.20.2 Minimum Limits of Insurance to be maintained for the duration of the contract:
 - A. Commercial General Liability: Provides protection against bodily injury and property damage claims arising from operations of a Contractor or Tenant. This policy coverage includes: premises and operations, use of independent contractors, products/completed operations, personal injury, contractual, broad form property damage, and underground, explosion and collapse hazards. Minimum limits: \$1,000,000 bodily injury and property damage per occurrence and annual aggregate.
 - B. Worker's Compensation and Employer's Liability: Provides statutory protection against bodily injury, sickness or disease sustained by employees of the Contractor while performing within the scope of their duties. Employer's Liability coverage is usually included in Worker's Compensation policies, and insures common law claims of injured employees made in lieu of or in addition to a Worker's Compensation claim. Minimum limits: \$500,000 for each accident, disease policy limit, and disease each employee and Statutory Worker's Compensation limit.
 - C. Business Automobile Liability: Coverage insures against liability claims arising out of the Contractor's use of automobiles. Minimum limit: \$1,000,000 combined single limit per accident for bodily injury and property damage. Coverage should be written on an "Any Auto" basis.
 - 2.20.3 Special Requirements:
 - A. Claims-Made Coverage: The limits of liability shall remain the same as the occurrence

basis, however, the Retroactive date shall be prior to the coincident with the date of any contract, and the Certificate of Insurance shall state the coverage is claims-made. The Retroactive date shall also be specifically stated on the Certificate of Insurance.

- B. **Extended Reporting Periods**: The Contractor shall provide the County with a notice of the election to initiate any Supplemental Extended Reporting Period and the reason(s) for invoking this option.
- C. **Reporting Provisions:** Any failure to comply with reporting provisions of the policies shall not affect coverage provided in relation to this request.
- D. **Cancellation:** Each insurance policy that applies to this request shall be endorsed to state that it shall not be suspended, voided, or canceled, except after thirty (30) days prior to written notice by certified mail, return receipt requested, has been given to the County.
- E. **Proof of Insurance:** Chatham County shall be furnished with certificates of insurance and with original endorsements affecting coverage required by this request. The certificates and endorsements are to be signed by a person authorized by the insurer to bind coverage on its behalf. All certificates of insurance are to be submitted prior to, and approved by, the County before services are rendered. The contractor's must ensure Certificate of Insurance is updated for the entire term of the Contract.
- F. **Insurer Acceptability:** Insurance is to be placed with an insurer having an A.M. Best's rating of A and a five (5) year average financial rating of not less than V. If an insurer does not qualify for averaging on a five year basis, the current total Best's rating will be used to evaluate insurer acceptability.
- G. **Lapse in Coverage:** A lapse in coverage shall constitute grounds for contract termination by the Chatham County Board of Commissioners.
- H. Aggregate Liability Limits: Prior to commencement of services, the Contractor must provide a statement from all liability carriers indicating the currently available limits of liability for all policies requested herein.
- I. Deductibles and Self-Insured Retention: Any deductibles or self-insured retention must be declared to, and approved by, the County. At the option of the County, either: the insurer shall reduce or eliminate such deductibles or self-insured retention as related to the County, its officials, officers, employees, and volunteers; or the Contractor shall procure a bond guaranteeing payment of related suits, losses, claims, and related investigation, claim administration and defense expenses.

2.23 <u>COMPLIANCE WITH SOLICITATION - TERMS, CONDITIONS, AND EXCEPTIONS:</u>

This Invitation for bid and related responses of the selected Bidder/Proposer will by reference (within either a Contract or Purchase Order) become part of any formal agreement between the selected Bidder/Proposer and the County. The County and the selected Bidder/Proposer may negotiate a contract or contracts for submission to the Board of Commissioners for consideration and approval. In the event an agreement

cannot be reached with the selected bidder/proposer, the County reserves the right to select an alternate bidder/proposer. The County reserves the right to negotiate with the Contractor the exact terms and conditions of the contract.

- 2.24 SIGNED BID CONSIDERED OFFER: The signed bid shall be considered an offer on the part of the bidder, which offer shall be deemed accepted upon approval by the Chatham County Board of Commissioners, Purchasing Agent or his designee. In case of a default on the part of the bidder after such acceptance, Chatham County may take such action as it deems appropriate, including legal action for damages or lack of required performance.
- NOTICE TO PROCEED: The successful bidder or proposer shall not commence work under this Invitation to Bid until a written contract is awarded and a Notice to Proceed is issued by the Purchasing Agent or his designee. If the successful bidder does commence any work or deliver items prior to receiving official notification, he does so at his own risk.
- **2.26 PAYMENT TO CONTRACTORS:** Instructions for invoicing the County for products delivered to the County are specified in the contract document.
 - A. Questions regarding payment may be directed to the Finance Department at (912) 652-7905 or the County's Project Manager as specified in the contract documents.
 - B. Contractors will be paid the agreed upon compensation upon satisfactory completion of the work as more fully described in the contract document.
 - C. <u>Upon completion of the work, the Contractor will provide the County with an affidavit</u> certifying all that suppliers, persons or businesses employed by the Contractor for the work performed for the County have been paid in full. Affidavit will accompany each monthly invoice(s) submitted to the County for payment.
 - D. Chatham County is a tax exempt entity. Every contractor, vendor, business or person under contract with Chatham County is required by Georgia law to pay State sales or use taxes for products purchased in Georgia or transported into Georgia and sold to Chatham County by contract. Please consult the State of Georgia, Department of Revenue, Sales and Use Tax Unit in Atlanta (404) 656-4065 for additional information.

SECTION III SPECIAL TERMS, CONDITIONS AND EXCEPTIONS

- **3.1 CONTRACT PERIOD:** This is a "One-Time" purchase UNLESS DIRECTED OTHERWISE BY THE BOARD OF COMMISSIONERS.
- 3.2 <u>INDEPENDENT CONTRACTOR:</u> The successful contractor will provide services under this contract as an independent Contractor and not as an agent of Chatham County. Joint ventures and sub-consultant arrangements are not prohibited; however, successful contractor shall secure written permission for the

County before subcontracting any part of this contract.

3.3 NO EXCLUSIVE CONTRACT/ADDITIONAL SERVICES: Contractor agrees and understands that the contract shall not be construed as an exclusive arrangement and further agrees that the County may, at any time, secure similar or identical services at its sole option.

3.4 <u>CASH DISCOUNTS/LATE CHARGES:</u>

- A. <u>Bid/Proposal Evaluation-</u> Any cash discounts offered to the County must be clearly shown in the space provided. Cash discounts offered from one percent (1%) or more for payment in thirty (30) days or more, will be considered for the purposes of evaluation. Any other cash discounts will not be considered in the evaluation.
- B. Prompt Payment- All discounts offered will be taken if earned. In the event that the County is entitled to a cash discount, the period of computation will commence on the date of delivery, or receipt of a correctly completed invoice indicating the discount, whichever occurs later. If the County is entitled to a discount under the contract, but the invoice does not reflect the existence of a cash discount, and the County pays the invoice, it shall be entitled, upon demand, to credit in the amount of such discount. Payment of invoices owed by the County shall be made whenever possible within 30 days of the receipt of a correct invoice or goods, whichever is later, unless otherwise provided for in the solicitation document or resulting contract.
- C. Late Charges- Bids/proposals containing provisions for late charges, whether designated as interest charges or otherwise, will not be considered for an award. Bidders/Offerors are instructed to remove strike through, or otherwise withdraw any such provision contained in Vendor printed forms. The Vendor must initial such changes prior to submitting an offer the Chatham County.

3.6	BONDS: (Che	ck wher	re applicable)
		A.	Such bidder shall post a bid bond, certified check or money order made payable to the Chatham County Finance Department in the amount of 5% of the bid price. A company check is not acceptable.
	<u>X</u>	B.	No bond, certified check, or U.S. Money Order is required.
		C.	Contractor shall post a payment/performance bond, certified check or money order made payable to the Chatham County Finance Department in the amount of 100% of the bid price if awarded the purchase. Such bond(s) are due prior to contract execution as a guarantee that goods meet specifications and will be delivered per contract. Such bonds will also guarantee quality performance of services and timely payment of invoices to any subcontractors.
		D.	Bidder shall post a performance bond, certified check or money order in the amount of% of the bid price if awarded the purchase. Such bond(s) are due

prior to contract execution as a guarantee of timely delivery and that equipment, materials, and/or goods are delivered according to specifications.

When a bond is provided, it shall be executed by a surety authorized to do business in the State of Georgia and the bond will also be approved by Chatham County.

3.7 <u>AUDITS AND INSPECTIONS:</u>

At any time during normal business hours and as often as the County may deem necessary, the Contractor and his subcontractors shall make available to the County and/or representatives of the Chatham County Department of Internal Audit for examination all of its records with respect to all matters covered by this Contract. It shall also permit the County and/or representatives of the Department of Internal Audit to audit, inspect, examine and make copies, excerpts or transcripts from such records of personnel, conditions of employment and other data relating to all matters covered by this Contract. All documents to be audited shall be available for inspection at all reasonable times in the main offices of the County or at the offices of the Contractor as requested by the County.

3.8	WARRANTY REQUIREMENTS: (Check where applicable):			
	A.	Provis	ions of ite	em 2.11 apply.
	B.	Warra	nty requii	red.
	<u>X</u>		1.	Standard warranty shall be offered with bid.
			2.	Extended warranty shall be offered with bid. The cost of the extended warranty will be listed separately on the bid sheet.
3.9	TERN	MS OF C	CONTRA	ACT:
		A.		l Contract- with automatic renewal options for four (4) additional one (1) year f all terms and conditions remain the same and if all parties do agree.
	X	B.	One-tin	me Purchase
		C.	Other:	ONE TIME CONTRACT

CONVERSATIONS OR CORRESPONDENCE REGARDING THIS SOLICITATION OR REPORT BETWEEN PROSPECTIVE OFFERORS AND PERSONS OUTSIDE THE CHATHAM COUNTY PURCHASING OFFICE WILL NOT BE CONSIDERED OFFICIAL OR BINDING UNLESS OTHERWISE SPECIFICALLY AUTHORIZED WITHIN THIS DOCUMENT.

The undersigned bidder or proposer certifies that he/she has carefully read the preceding list of instructions to bidders and all other data applicable hereto and made a part of this invitation; and, further certifies that the prices shown in his/her bid/proposal are in accordance with all documents contained in this Invitation for Bids/ Proposals package, and that any exception taken thereto may disqualify his/her bid/proposal.

This is to certify that I, the undersigned bidder, have read the instructions to bidder and agree to be bound by the provisions of the same.

This_	day of	20	
BY:			
	SIGNATURE		
	TITLE		
	COMPANY		

CHATHAM COUNTY, GEORGIA

PROPOSAL

SPECIFICATIONS FOR: BID NO. 12-0063-6

<u>PURCHASE AND INSTALLATION OF A STORAGE AREA NETWORK (SAN) FOR CHATHAM</u> COUNTY

GENERAL INFORMATION:

The purpose of this proposal is to establish specifications and solicit bids for a Secure Area Network (SAN) system for the Chatham County ICS department. This SAN will be installed at the ICS data center located at 133 Montgomery St. Room 507, Savannah, GA. For additional information concerning specifications, please contact Mr. Alton T. Peterson, Jr, Procurement Specialist, at (912) 790-1621.

4.1 CONTRACT REQUIREMENTS:

- 4.1.1 This contract is for a One Time Purchase
- 4.1.2 County Tax Certificate Requirement: Contractor must supply a copy of their Tax Certificate as proof of payment of the occupational tax where their office is located. Please contact the Chatham County Department of Building Safety and Regulatory Services at (912) 201-4300 for additional information.
- 4.1.3 No contract shall be awarded unless all real and personal property taxes have been paid by the successful contractor and/or subcontractors as adopted by the Board of Commissioners on April 8, 1994.
- 4.1.4 The specifications that follow are known to meet the County's needs. An "or equal" may be submitted which will be evaluated by the County. The County will be the sole judger of the merits of any submittals.

4.2 STORAGE AREA NETWORK (SAN) REQUIRMENTS:

- 4.2.1 This project shall include an **EMC VNX 5300 SAN** and Brocade switch purchased and installed in the data center at 133 Montgomery St. RM 507.
- 4.2.2 The pricing of the SAN and switch must include all hardware and applicable software (along with periodic maintenance) to provide the appropriate functionality and support. This includes, but is not limited to the items on following parts list.

QTY	PART NUMBER	DESCRIPTION
4	CTX-OM3-3M	OM3 50/125 OPTICAL
		CABLE LC- LC 3M
2	DSBRK40-FD-B	DSB SWITCH CLAR
		FIELD RCK KIT -B
2	DS-300B-8G	DS-300B 8/24P 8G BASE
		SWITCH
1	PS-BAS-INSW	GENERIC SWITCH OR
		BLADE INSTAL
1	WU-PREHW-001	PREMIUM HARDWARE
		SUPPORT - WARR UPG
2	C13-PWR-12-B	US/NA 5-15P TO C13
		POWER CORD-B
1	VNX53D156015	VNX5300 DPE; 15X3.5
		DRV E R 8X600G 15K
1	VNXRACK-40US	VNX 40U RACK WITH
		CONSOLE
2	V31-DAE-R-15	DAE WITH 15X3.5 IN
		DRV SLOTS WITH RCK
1	VNX5300CS	VNX5300 CONTROL
		STATION - EMC RACK
1	VNX5300CS2	VNX5300 2ND
		CONTROL STATION-
		EMC RACK
2	VDMM1GCUAS	1GBE DM MODULE 4
		PORT FOR VNX5300
1	VNX5300DM	VNX5300 ADD ON
		DM+FC SLIC-EMC RACK
1	VNX5300DME	VNX5300 DME: 1 D
		M+FC SLIC-EMC RACK
18	V3-VS15-600	600GB 15K SAS DISK
		DRIVE
11	V3-VS07-020	2TB 7200RPM 6GB SAS
		DISK DRIVE
3	FLV3VS6F-200	200GB FST CACHE FLSH
		15X3.5IN DPE/DAE
5	V3-VS6F-200	3.5IN 200GB 6GB SAS
		520BPS FLASH DRIVE
1	VNXFCSFPS	ADDITIONAL 8 G FC SFP
		FOR VNX 51/53
1	PW40U60-USS	RACK-40U-60 PWR
		CORD US

1	VNX53-KIT	DOCUMENTATION KIT
		FOR VNX5300
1	PS-PKG-MRUD	VNX - BASIC INSTALL-
		IMPLEMENT
1	M-PRESW-001	PREMIUM SOFTWARE
		SUPPORT
1	WU-PREHW-001	PREMIUM HARDWARE
		SUPPORT - WARR UPG
1	VNXSPSAS	2ND OPTIONAL SPS FOR
		VNX 51/53
1	UNIU-V53	UNISPHERE UNIFIED &
		VNX OE VNX5300
1	BASEP-V53	BASE FILE LICENSE (CIFS
		AND FTP) FOR VNX5300
1	ADVP-V53	ADV FILE LICENSE (NFS;
		MPFS AND PNFS) FOR
		VNX5300
1	FSTS-V53	FAST SUITE FOR
		VNX5300
1	LPS-V53	LOCAL PROTECTION
		SUITE FOR VNX5300

- 4.2.3 Be modular and expandable to meet the County's potential data storage needs for the next 5-7 years. (with a minimum starting capacity of 25 terabytes)
- 4.2.4 Must be supported by manufacturer (EMC) for the same time period as 4.2.3.
- 4.2.5 Must use Fibre Channel for data transport between the SAN and connected servers.
- 4.2.6 Must have automatic optimization of disk usage (tiering).
- 4.2.7 Must have unattended Disaster Recovery replication capability.
- 4.2.8 Must have an active monitoring capability providing real time notifications to the support vendor of hardware and/or software failures.
- 4.2.9 Must have support for and integrate with VMWare.
- 4.2.10 All Hardware and software support must come from same vendor.
- 4.2.11 The price of the brocade must include 8GB SFP modules for all ports/slots.
- 4.2.12 At a minimum, the cost of the first three years maintenance must be included.

- 4.2.13 Contractor must have extensive experience installing, configuring and optimizing **EMC VNX 5300** and Infrastructure (Best practice knowledge etc...) Must be able to train County IT staff while installing/configuring. (the how and why, caveats, etc...).
- 4.2.14 The vendor must provide recommended process and guidance for migrating our existing servers from the existing SAN to the newly installed SAN.
- 4.2.15 Work shall not disrupt existing infrastructure during normal operating hours.

4.3 REFERENCES

- 4.3.1 Vendor is required to provide a minimum of four (4) firms for which the bidder has supplied like commodities and services to within 24 months, and is to be included with this solicitation.
- 4.3.2 References will consist of Company Name, Address, and phone and fax number, contact person

REFERENCES

COMPANY NAME:			_
ADDRESS			
CITY		ZIP	_
CONTACT PERSON:			_
PHONE NUMBER:	DATE COMPLETED:_		
************	*************	*********	**
COMPANY NAME:			
ADDRESS			
CITY	STATE	ZIP	
CONTACT PERSON:			
PHONE NUMBER:	DATE COMPLETED:_		
***************	***********	*********	:**
COMPANY NAME:			
ADDRESS			
CITY		ZIP	
CONTACT PERSON:			
PHONE NUMBER:	DATE COMPLETED:_		
***********************	**********	*********	***
COMPANY NAME:			
ADDRESS			
CTTY		ZIP	
CONTACT PERSON:			
	DATE COMPLETED:		
***********	*************	********	**

CHATHAM COUNTY, GEORGIA

BID SHEET

BID NO. <u>12-0063-6</u>

$\frac{\text{PURCHASE AND INSTALLATION OF A STORAGE AREA NETWORK (SAN) FOR CHATHAM}{\text{COUNTY}}$

BIDDER will complete all the Work in accordance with the contract documents for the following price:

TOTAL LUMP SUM PRIC	E:
NAME/TITLE	
COMPANY NAME	
MAILING ADDRESS	
CITY/STATE/ZIP	
PHONE NUMBER	
FAX NUMBER	
THIS BID WILL REMAIN IN EFFECT FORBID OPENING.	DAYS FROM THE DATE OF THE
DISCOUNT(S)	
TERMS:	

RECEIPT OF ADDENDUM NOS.	HEREBY ACKNOWLEDGED.
BY:VEN	NDOR SIGNATURE
MINORITY VENDOR/CONTRACTOR?	/YES /NO
MINORITY CLASSIFICATION:	

EXCEPTION SHEET

If the commodity (ies) and/or service proposed in your Bid is different from that contained in this proposal, the Bidder is responsible to clearly identify all such differences in the space below. Otherwise, it will be assumed the Bidders' offer is in the total compliance with all aspects of the proposal.

with an aspects of the proposal.		
Below are the only differences be	tween my offer and the proposal.	
DATE	SIGNATURE	
	COMPANY	
	TITLE	

ATTACHMENT A

DRUG FREE WORKPLACE CERTIFICATION

The undersigned certifies that the provisions of Code Sections 50-24-1 through 50-24-6 of the Official Code to Georgia Annotated, related to the Drug Free Workplace have been complied with full.

Georg	na Annotated, related to the Drug Free Workplace have been complied with full.
1.	A drug-free workplace will be provided for the employees during the performance of the contract; and;
2.	Each sub-contractor under the direction of the Contractor shall secure the following written certification:
for the	(Contractor) certifies to Chatham County that a drug-free workplace will be provided employees
during	the performance of this contract known as <u>"PURCHASE AND INSTALLATION OF A STORAGE</u>
<u>ARE</u>	A NETWORK (SAN) FOR CHATHAM COUNTY
" purs	auant to paragraph (7), of subsection (B) of Code Section 50-24-3. Also, the undersigned further certifies that
he/she	will not engage in the unlawful manufacture, sale, distribution, dispensation, possession, or use of a controlled
substa	nce or marijuana during the performance of the contract.
CONT	TRACTOR DATE

NOTARY

DATE

ATTACHMENT B

PROMISE OF NON-DISCRIMINATION STATEMENT

Know	All Men By These Presents, that I	(We),	,	,,
		Name	Title	Name of Bidder
(herein projec	n after company"), in consideration (t	of the privilege to bid/or	r propose on the follow	ing Chatham County
procui CHA	rement "PURCHASE AND INST THAM COUNTY" hereby conse	TALLATION OF A Sent, covenant and agree	STORAGE AREA N as follows:	ETWORK (SAN) FOR
(1)	No person shall be excluded from on the basis of race, color, national County or the performance of the	al origin or gender in co	nnection with the bid s	
(2)	That it is and shall be the policy of seeking to contract or otherwise is controlled by racial minorities, and	nterested with the Com	vide equal opportunity t pany, including those c	o all business persons companies owned and
(3)	In connection herewith, I (We) as understands and agrees to take af the maximum practicable opport	firmative action to prov	ride minority and wom	en owned companies with
(4)	That the promises of non-discrimduration of this contract with Cha		t forth herein shall be co	ontinuing throughout the
(5)	That the promises of non-discrimmade a part of and incorporated by			
(6)	That the failure of this Company made and set forth above may co contract in default and to exercise contract.	onstitute a material bread	ch of contract entitling t	he County to declare the
Signat	lina.		Date	
Signal	uic		Date	

ATTACHMENT C

Chatham County Minority and Women Business Enterprise Program M/WBE Compliance Report

Name of Bidder:					
Name of Project:			Bid No.:		
M/WBE Firm	Type of Work	Contact Person/Phone #	City, State	%	MBE Or WBE
MBE Total	% WBE Total _	% M	WBE Combined		%
	ld enter into a formal as schedule conditioned u ers.				
Signature		Pri	int		
Phone ()		Fa	x ()		

ATTACHMENT D

DISCLOSURE OF RESPONSIBILITY STATEMENT

Failure to complete and return this information will result in your bid/offer/proposal being disqualified from further competition as non-responsive.

1.	List any convictions of any person, subsidiary, or affiliate of the company, of obtaining, or attempting to obtain a public or private contractor subcontract performance of such contract or subcontract.	_
2.	List any indictments or convictions of any person, subsidiary, or affiliate of offenses such as embezzlement, theft, fraudulent schemes, etc. or any other indicating a lack of business integrity or business honesty which affects the the contractor.	offenses
3.	List any convictions or civil judgments under states or federal antitrust stat	utes.
1.	List any violations of contract provisions such as knowingly (without good perform, or unsatisfactory performance, in accordance with the specification contract.	
5.	List any prior suspensions or debarments by any governmental agency.	
5.	List any contracts not completed on time.	
7.	List any penalties imposed for time delays and/or quality of materials and v	vorkmanship.
3.	List any documented violations of federal or any state labor laws, regulation occupational safety and health rules.	ns, or standards,
		_

I,	, as
Name of individual	, as Title & Authority
of	, declare under oath that
Company Name	
the above statements, is	ncluding any supplemental responses attached hereto, are true.
Signature	
State of	
County of	
Subscribed and sworn	to before me on this day of
2008 by	representing him/herself to be
	of the company named herein.
	Notary Public
	My Commission expires:
	Resident State:

ATTACHMENT E CONTRACTOR AFFIDAVIT AND AGREEMENT

By executing this affidavit, the undersigned contractor verifies its compliance with O.C.G.A. 13-10-91, stating affirmatively that the individual, firm, or corporation which is contracting with (name of public employer) has registered with and is participating in a federal work authorization program* [any of the electronic verification of work authorization programs operated by the United States Department of Homeland Security or any equivalent federal work authorization program operated by the United States Department of Homeland Security to verify information of newly hired employees, pursuant to the Immigration Reform and Control Act of 1986 (IRCA), P.L. 99-603], in accordance with the applicability provisions and deadlines established in O.C.G.A. 13-10-91.

The undersigned further agrees that, should it employ or contract with any subcontractor(s) in connection with the physical performance of services pursuant to this contract with (name of public employer), contractor will secure from such subcontractor(s) similar verification of compliance with O.C.G.A. 13-10-91 on the Subcontractor Affidavit provided in Rule 300-10-01-08 or a substantially similar form. Contractor further agrees to maintain records of such compliance and provide a copy of each such verification to the (name of the public employer) at the time the subcontractor(s) is retained to perform such service.

EEV / Basic Pilot Program* User Identification Number	•
BY: Authorized Officer or Agent (Contractor Name)	Date
Title of Authorized Officer or Agent of Contractor	
Printed Name of Authorized Officer or Agent	
SUBSCRIBED AND SWORN BEFORE ME ON THIS THE DAY OF, 2011	
Notary Public My Commission Expires:	

Program" operated by the U. S. Citizenship and Immigration Services Bureau of the U.S. Department of Homeland Security, in conjunction with the Social Security Administration (SSA).

^{*} As of the effective date of O.C.G.A. 13-10-91, the applicable federal work authorization program is the "EEV / Basic Pilot

SUBCONTRACTOR AFFIDAVIT

By executing this affidavit, the undersigned subcontractor verifies its compliance with O.C.G.A. 13-10-91, stating affirmatively that the individual, firm or corporation which is engaged in the physical performance of services under a contract with (name of contractor) on behalf of (name of public employer) has registered with and is participating in a federal work authorization program* [any of the electronic verification of work authorization programs operated by the United States Department of Homeland Security or any equivalent federal work authorization program operated by the United States Department of Homeland Security to verify information of newly hired employees, pursuant to the Immigration Reform and Control Act of 1986 (IRCA), P.L. 99-603], in accordance with the applicability provisions and deadlines established in O.C.G.A. 13-10-91.

BY:	Authorized Officer or Agent (Subcontractor Name)	Date	
Title o	of Authorized Officer or Agent of Subcontrac	tor	
Printed	d Name of Authorized Officer or Agent		
	CRIBED AND SWORN		
	PRE ME ON THIS THE DAY OF, 2011		
Notary	y Public		
•	ommission Expires:		

Program" operated by the U. S. Citizenship and Immigration Services Bureau of the U.S. Department of Homeland Security, in conjunction with the Social Security Administration (SSA).

^{*} As of the effective date of O.C.G.A. 13-10-91, the applicable federal work authorization program is the "EEV / Basic Pilot

Systematic Alien Verification for Entitlements (SAVE) Affidavit Verifying Status for Chatham County Benefit Application

License or Oc benefit as refe bid for a City	ecupation Tax Certificate, Alcerence in O.C.G.A. Section 50 of Savannah contract for applying on behalf of individual process.	an applicant for a Chatham County, Gohol License, Taxi Permit, Contract of 0-36-1, I am stating the following wit dual, business, corporation, partnersh	or other public h respect to my [Name of
1.)	I am a citizen of the U	Jnited States.	
OR			
2.)	I am a legal permaner	nt resident 18 years of age or older.	
OR			
the Fe older In making the willfully make	ederal Immigration and Nation and lawfully present in the U above representation under cess a false, fictitious, or fraudu	nalified alien (8 § USC 1641) or non-innality Act (8 USC 1101 <i>et seq.</i>) 18 yearnited States.* Doth, I understand that any person when the statement or representation in arrespondent of the Official Code of Georgian.	ears of age or o knowingly and a affidavit shall
2 ,		Signature of Applicant: Printed Name:	Date
SUBSCRIBED AND SWORN BEFORE ME ON THIS THE		*Alien Registration number	for non-citizens.
Notary Public	PF, 20		
My Commiss	ion Expires:		

LEGAL NOTICE

CC NO. 165245

Sealed bids will be received until 2:00 P.M. on JUNE 7, 2012 and publicly opened in Chatham County Purchasing Department, 1117 EISENHOWER DRIVE, SUITE C, Savannah, GA. for: Bid No: 12-0063-6 "PURCHASE AND INSTALLATION OF A STORAGE AREA NETWORK (SAN) FOR CHATHAM COUNTY"

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Specifications can be downloaded from the County's website at http://purchasing.chathamcounty.org, and are available in the office of the Chatham County Purchasing Department, at the address listed above. For additional information concerning specifications, please contact only Mr. Alton T Peterson Jr, Procurement Specialist at (912) 790-1621. Bidders are not to contact a department directly. All firms requesting to do business with Chatham County must also register on-line at http://purchasing.chathamcounty.org.

CHATHAM COUNTY RESERVES THE RIGHT TO REJECT ANY/AND OR ALL BIDS AND TO WAIVE ALL FORMALITIES.

"CHATHAM COUNTY IS AN EQUAL OPPORTUNITY EMPLOYER, M/F/H, ALL BIDDERS ARE TO BE EQUAL OPPORTUNITY EMPLOYERS"

MARGARET H. JOYNER, PURCHASING AGENT

-Savannah News -INSERT: MAY 30, 2012

News only-Please send two copies of affidavit to: Chatham County Purchasing and Contracting Department 1117 Eisenhower Drive ~ Suite C Savannah, GA 31406

(912) 790-1621